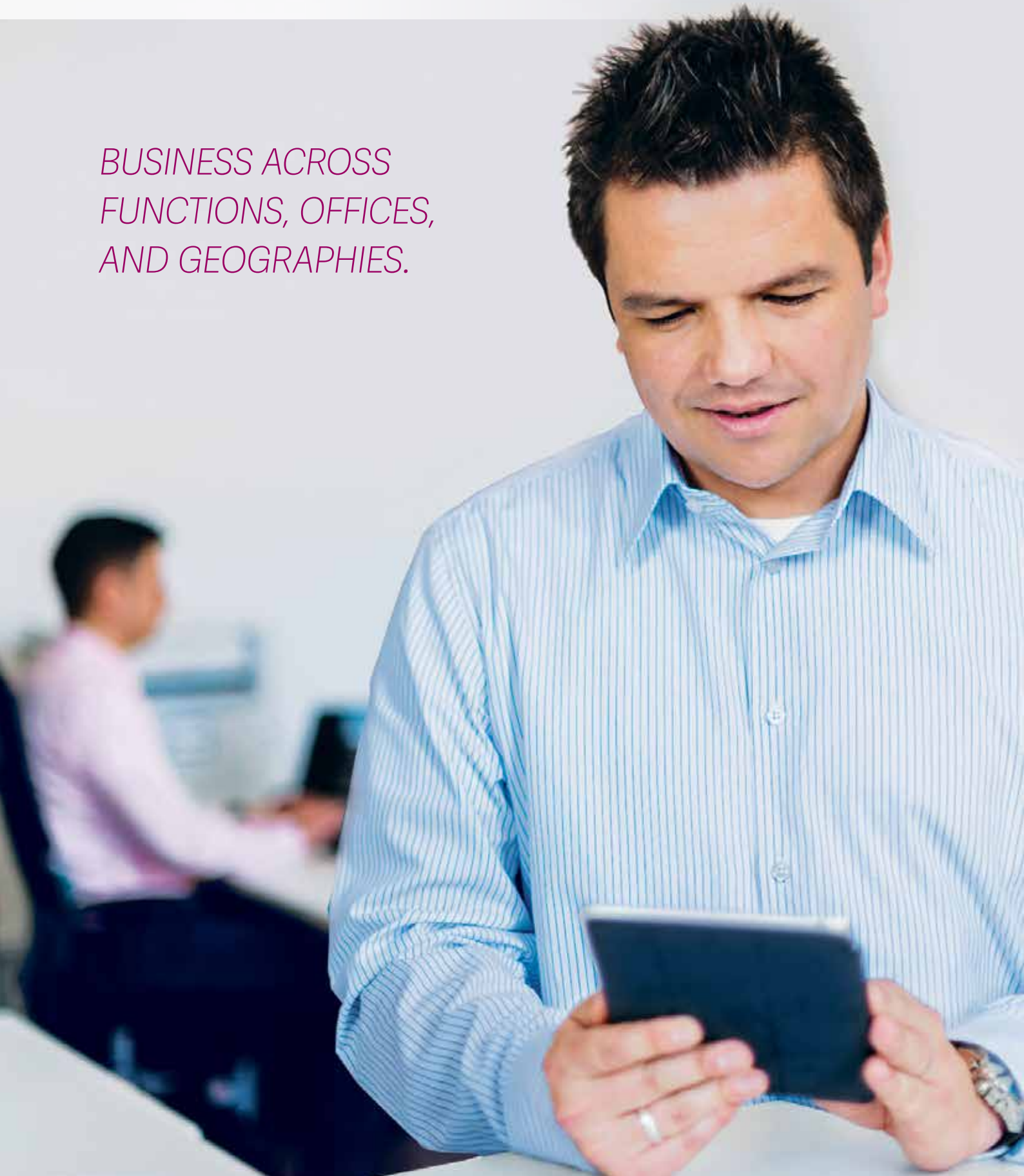
sage 300c / sage 300 2016

BUSINESS ACROSS FUNCTIONS, OFFICES, AND GEOGRAPHIES.



Sage 300c

Pilot your business across functions, offices, and geographies

Whether your business has one or several locations in the same city or across international borders, Sage 300c helps you manage finances, operations and inventory in multiple languages and currencies. With real-time, mobile access and visibility across your entire company to keep your business on track, Sage 300c allows you to:

- Break down departmental silos for companywide transparency and improved collaboration
- Tap into a real-time, unified view of your company's finances and operations
- Reduce inefficiencies and redundancies so you can optimize company performance, productivity
- Integrate front-to-back-office processes such as marketing, sales, and customer service
- Work anywhere and anytime

Anytime, anywhere mobile access

Sage 300c offers anytime, anywhere, and any-device access to business and transactional data, critical to supporting an increasingly mobile and geographically dispersed business.

What is Sage 300c?

Sage 300c helps small and medium companies manage their entire business across geographies without the cost or complexity of traditional enterprise resource planning (ERP) software. The preferred solution for tens of thousands of companies across the globe, Sage 300c connects the most important aspects of your growing business, including:

- Financials
- Operations and inventory
- Project and vendor management
- Integration to Sage EasyPay
- Sales, marketing, and customer service

The advantages keep coming. Sage has an extensive network of third-party solution providers whose add-on solutions extend Sage 300c ever further to meet the specialized needs of your business.

Imagine a world where your business can process orders, fulfill orders on time, make and accept payments, reconcile your books across multiple companies and currencies, pay employees, and manage projects, all with one trusted solution. Welcome to Sage 300c.

"Being a long time user of Sage 300, beginning with ACCPAC PLUS for MS-DOS to the current release, we are excited to see that the product is upping its use of technology.

More importantly, we are seeing that the product is keeping to tradition, by offering the upgrade without disruption to business operations. We are eagerly awaiting the deployment in our company so that our employees can begin to take advantage of anytime and anywhere computing."

Ms Sarah Wong, Accountant, ACA-PACIFIC TECHNOLOGY (S) PTE LTD

Take the complexity out of managing your financials

With Sage 300, you will have an accurate, real-time understanding of your financial position, whether it's cash flow, receivables, or payables across multiple locations, companies, currencies and international borders. Configurable, simple to use, and accessible anytime, anywhere, Sage 300 helps you stay on top of your business and address financial issues before they become real problems.

Sage 300 helps you manage complex finances and remain compliant with government regulations such as Generally Accepted Accounting Practices (GAAP) or International Financial Reporting Standards (IFRS).

Powerful yet simple

Keep your general ledger up to date in real time and meet your most demanding budgeting and processing needs to maximize the efficiency and accuracy of your financial data with Sage 300.

- Store up to 99 years of financial data
- Balance your books at every step
- Manage up to ten different account segments
- Print or email reports instantly
- Configure to your unique processes and preferred practices
- Set up recurring GL entries
- Easily import transactions from other applications or export data

Comprehensive accounting and financial management

- General Ledger
- Accounts Payable
- Accounts Receivable
- Bank Reconciliation
- Check and form printing
- Multicurrency support
- Consolidated financials across multiple companies

Manage payables with ease

Streamline your entire cash flow process and save money. Sage 300 ensures rapid entry of vendor invoices, flexible cash disbursement and check reconciliation. You can prioritize payments, negotiate terms and reduce bad debts.

- Organize vendor records quickly and easily
- Import transactions from other applications
- Automatically distribute invoices to as many general ledger expense or asset accounts you require
- Set up and schedule recurring payables for invoices paid on a regular basis
- Calculate tax for vendor invoices or manually distribute tax
- Print checks in multiple languages, including English and Chinese

Easily manage multiple companies

When you're keeping track of dealings between multiple entities or subsidiaries, Sage 300 reduces the work required for intercompany accounting. Whether you operate as one company, ten divisions, or 100 entities, you'll reduce redundant data entry and focus on more revenue-generating activities.

Intercompany transactions in Sage 300 allows you to enter General Ledger and Accounts Payable transactions affecting more than one company and automatically distribute transactions across two or more companies. You can set up multiple companies, close books and report results by company or consolidated company.

Simplify international commerce and user support

Managing the complexities of a business across geographies is not easy, but Sage 300 makes it far less complicated.

With Sage 300, you can easily manage international commerce across multiple companies or subsidiaries. You'll have tools to easily maintain an unlimited number of currencies and exchange rate schedules, update exchange rates daily and post gains or losses from currency fluctuations.

Multilanguage support for English, French, simplified and traditional Chinese, and Spanish is included with Sage 300 and translatable for additional languages throughout the system.

Get paid faster

With Sage 300, you'll effectively manage your cash flow; track purchase patterns; automate tax calculations, discounts, commissions and due date, and much more. With the help of built-in calculations, you have full control of your receivables and invoicing and save countless hours avoiding errors and eliminating duplicate data entry.

Bank reconciliation in minutes

With Sage 300, you can quickly and accurately reconcile your bank accounts and perform banking transactions with pinpoint accuracy.

"One thing that Sage 300 does particularly well is give us the real-time inventory numbers we need to make informed day-to-day decisions."

Allan Schmidt, president, Vineland Estates Winery

Ship orders on time, manage inventory across multiple locations

With Sage 300, you'll delight customers, vendors, and your own employees by integrating disparate processes across multiple warehouses, inventory, production and service departments. Faster, more accurate fulfillment results in satisfied customers, quicker payments and much greater profitability.

Optimize your inventory

Assert control over your inventory processes and reduce carrying costs while delivering orders on time. With Sage 300, you can easily take charge of inventory receipts, shipments, returns and adjustments with multilocation inventory tracking capabilities.

With easily accessible, real time information, make better business decisions regarding what merchandise to stock, pricing, discontinued items, and trend analysis to best determine what's selling and what to market.

Sage 300 offers real-time visibility to inventory data including receipt, shipping information, returns, disposition of goods and precise value. It also allows you to obtain detailed, current inventory information on demand.

Strategically manage every aspect of the distribution cycle with efficiency and control.

- Inventory control, forecasting, and optimization
- Serialized inventory and lot tracking
- Purchase Order
- Order Entry

Streamline order and shipping processes

Are your accounting or customer service teams overwhelmed with questions on shipment status, billing, item availability, or returns? Are they tracking orders manually and relying on shop-floor or warehouse staff to determine what's in stock and what can be shipped?

With Sage 300, your employees will be continuously aware of inventory levels and customer account changes such as alternative items. You will eliminate redundant data entry and automate workflow as well as:

- Set up detailed quotes, back orders, cancellations, shipments and prepayments
- Establish data-entry defaults so you can see customer information quickly
- Gain real-time insight into stock levels, customer details and shipping information
- See and enter orders in the currency of your customers
- View or print reports of transaction details and sales information
- Track multiple payment schedules and other payment terms

Strengthen vendor relationships, interaction with streamlined purchasing

Make the right decisions sooner by automating - and adding visibility - to every facet of your purchasing process. Sage 300 keeps you in sync across purchase requisitions, purchase orders, receipts, invoices, and returns to save you time. All that transparency means everyone works from the same, real-time intelligence. What better way to keep building stronger relationships with your vendors?

Effectively manage projects and track job costs

Keep projects on schedule and on budget with flexible estimating, tracking and project billing in Sage 300.

With Sage 300 project job costing, you're better equipped to:

- Control project costs
- Manage contractors and subcontractors
- Track costs and revenue down to the finest details on every project
- Track and monitor original projections and actuals

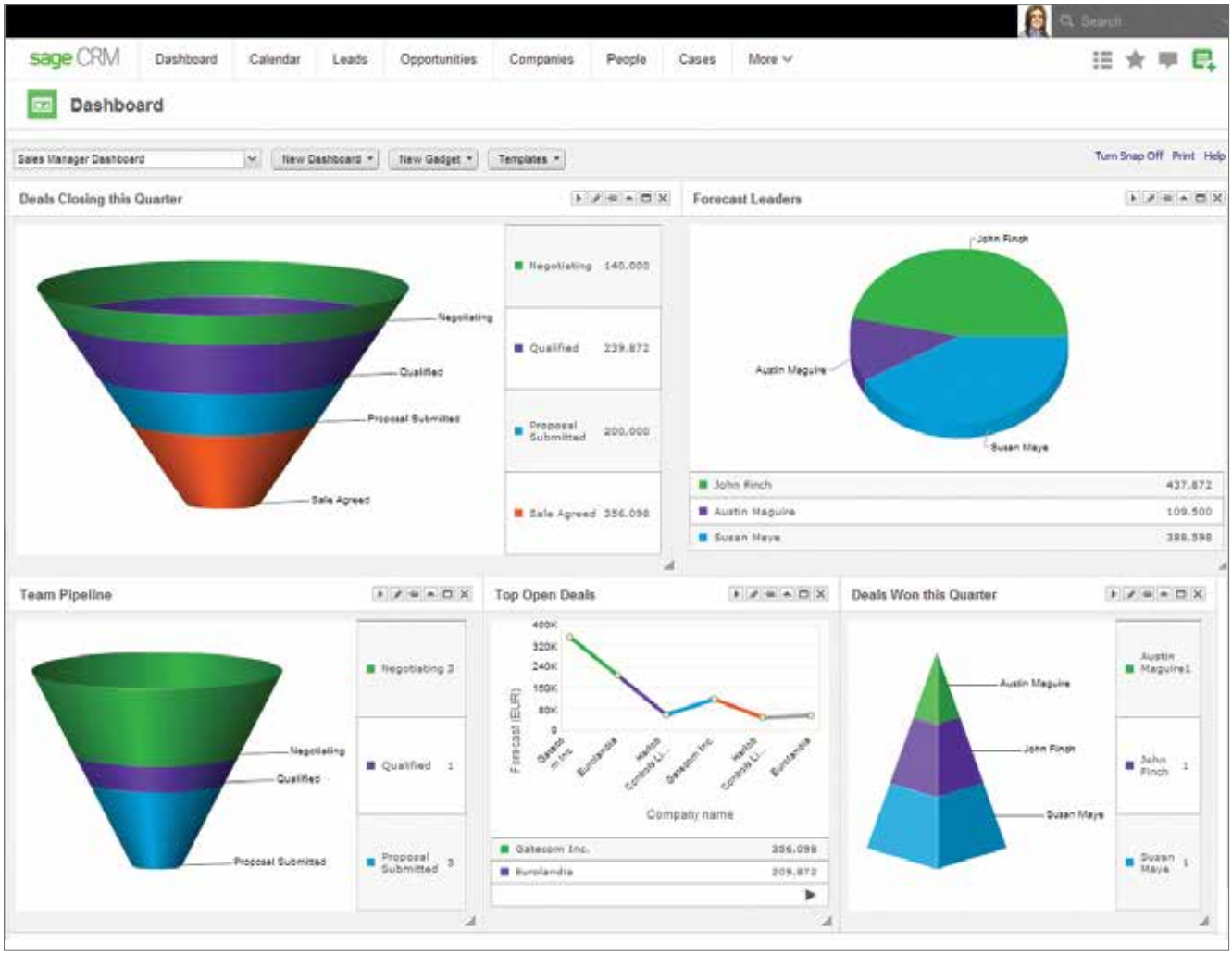
All costs, payables and receivables can roll up to each area of the project. Overhead, equipment and materials are allocated to ensure the project is on time and on budget.

Win new business, retain and grow existing customer business

With Sage 300 and Sage CRM, you can have end-to-end visibility of your sales and marketing activities and a single view of the customer across your organization. Open up new opportunities for growth with greater insight into business performance, better efficiency and productivity, and more effective communications.

You have the tools at your fingertips to find new customers, reduce sales cycles and build lasting, more profitable relationships.

- Track your sales opportunities from lead generation to close
- Exceed your customers' expectations with outstanding customer service and support
- Plan, execute, and evaluate the success of your marketing campaigns with ease
- Enable your workforce to access customer information anytime, anywhere with mobile access
- Reduce duplication of data and of work by giving employees a means of updating a single, central database
- Make more informed business decisions by providing managers a better view of your business and of customers



"With information readily available at their fingertips, sales representatives can deliver unparalleled customer service and strengthen client relationships. In short, Sage CRM and Sage 300 deliver the business management capabilities we need to stay competitive."

Jean-Marc Pigeon, president, Inortech, Inc.

Easily manage human resources and payroll

Fulfill your company's requirements to comply with statutory submissions including submission of Tax File for Employment Income.

- Leave and expense reimbursement management
- Automated payroll processing
- Statutory compliance
- Comprehensive reporting
- Project costing integration
- Seamless integration with Sage 300
- Employee Self-Service Portal

Sage 300 gives you the power to process your payroll in house and cost-effectively or outsource it without losing visibility. Time allocation and payroll information are entered only once and seamlessly shared throughout Sage 300, including project costing.

You can use a variety of calculation methods for employee benefits, earnings and deductions, while easily keeping up to date with the latest changes in statutory and income tax filing requirements.

Simplify payroll processing
You can easily and cost-effectively manage your payroll correctly, on time, every time. Payroll-related transactions are posted back to Sage 300.

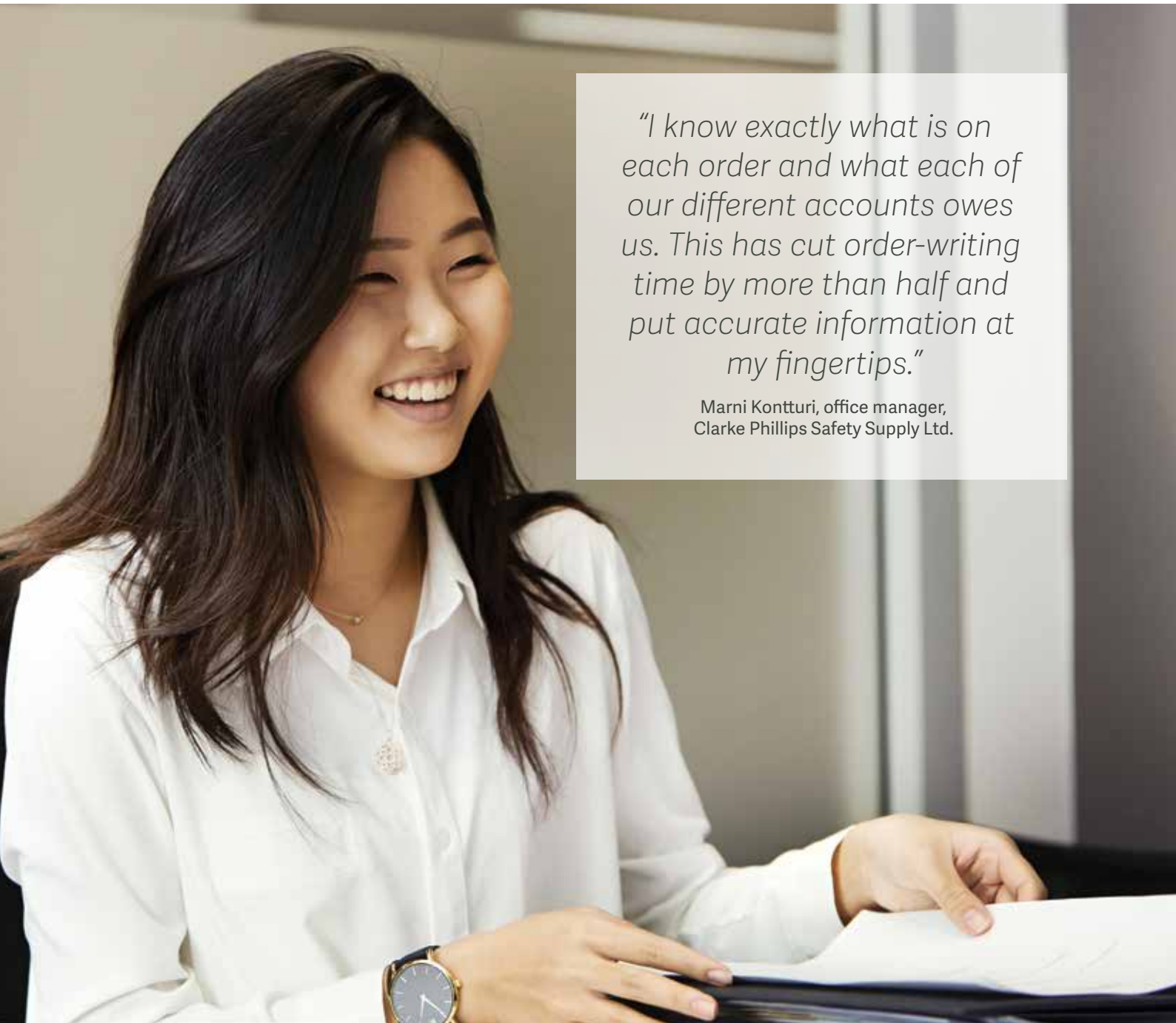
Optimize human resource management
Sage 300 enables you to decisively meet and respond to HR management challenges. With integrated payroll, benefits, employee self-service, and reporting, Sage 300 helps you to maximize every dollar you invest in employees. We call this the Return on Employee Investment.

Easy e-filing and Statutory Compliance
Safeguard your company against tax filing errors and meet all statutory reporting. Information in Sage 300 flows directly into tax forms and reports to make filing easier.

Enhance business insight and visibility
Reporting on the most critical aspects of your business - on demand - is critical to operations, management, and compliance. With Sage 300, you will be able to identify issues before they become major problems for your business.

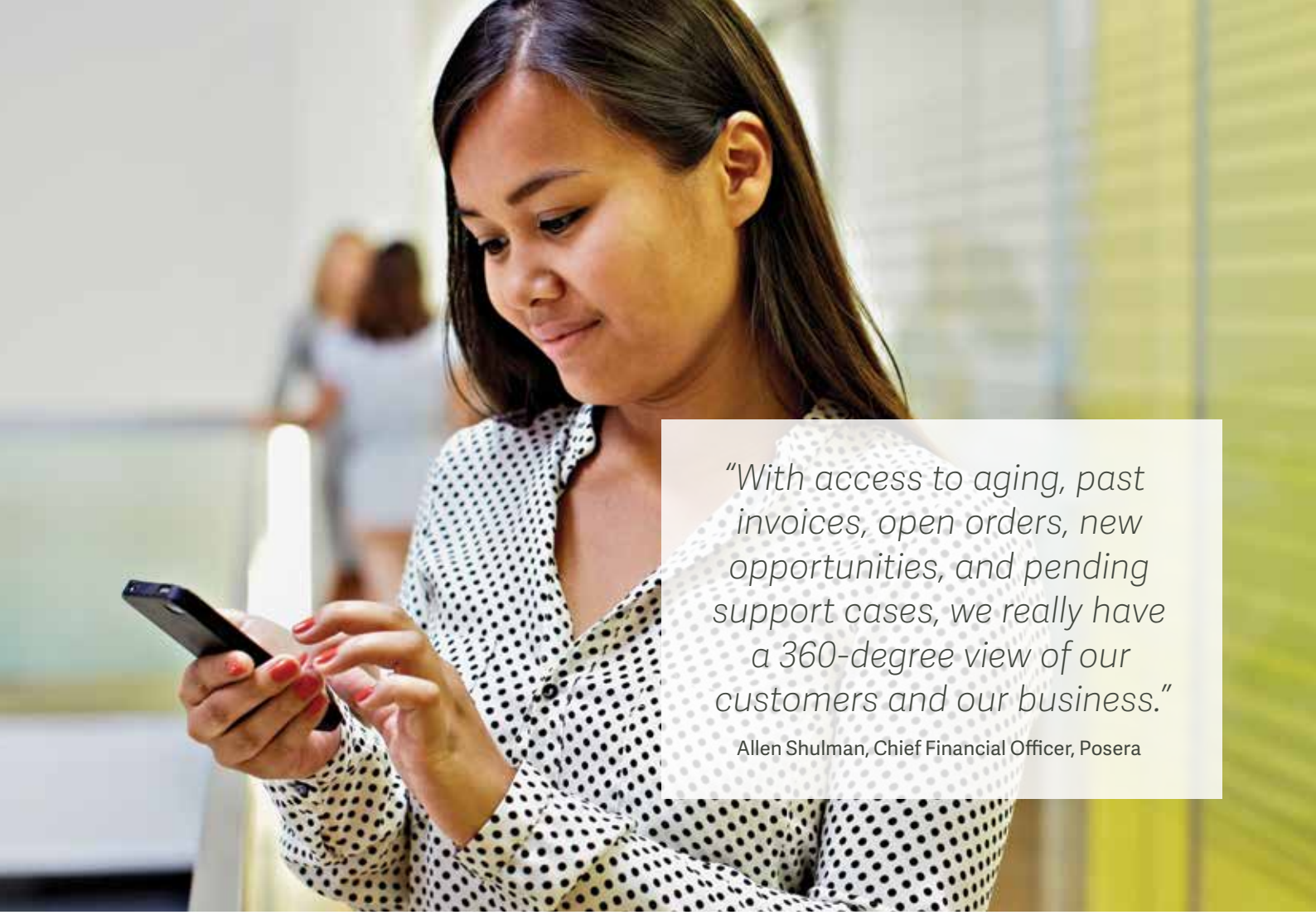
Intelligent reporting
Design, distribute, and consume reports through a common Microsoft Excel® interface on financial and nonfinancial data. Sage Intelligence can consolidate data from Sage 300 and other data sources to get a single version of the truth in Excel. Analyze and create reports, filter and aggregate data, drill down to transactions, and automatically schedule and distribute reports. Sage Intelligence has multiple report templates that are provided out of the box.

Keep tabs on critical information
With the Sage 300 homepage, you can customize an anytime, anywhere dashboard specific to your business, with key performance indicators (KPI) and access in or outside the office through any mobile device.



"I know exactly what is on each order and what each of our different accounts owes us. This has cut order-writing time by more than half and put accurate information at my fingertips."

Marni Kontturi, office manager,
Clarke Phillips Safety Supply Ltd.



"With access to aging, past invoices, open orders, new opportunities, and pending support cases, we really have a 360-degree view of our customers and our business."

Allen Shulman, Chief Financial Officer, Posera

Gain better visibility to make fast, effective decisions

With a 360-degree view of your business, real-time metrics, and the ability to create personalized dashboards and meaningful reports, you gain live visibility across all departments and companies with Sage 300 business intelligence tools.

See everything in real time

The most important key performance indicators are available on the Sage 300 homepage, giving you an up-to-the-moment overview of your financial and operational performance every time you log on.

- Review real-time metrics and create personalized dashboards
- Distribute reports with calculated values or embedded formulas - allowing for quick analysis
- Use prebuilt templates to report on any critical aspect of your company

With Sage 300, you'll have critical information at your fingertips for easier, smarter short and long-term planning. You can leverage widgets and customizable report templates to report on any critical aspect of your company, so you can properly allocate your resources and increase productivity. With the robust business intelligence tools in Sage 300, you have the visibility, intelligence, and access to key data to make faster and more effective decisions.

With Sage Intelligence, you have access to a suite of prebuilt financial and operational reports that are easy to customize with your Sage 300 data. You can analyze and create reports, filter and aggregate data, drill down to transactions, and automatically schedule and distribute reports. With Sage Intelligence, you spend more time focusing on analyzing and interpreting your information and less time pulling the data together.

- Use drag-and-drop formulas to easily create and manage your financial reporting
- Develop in-depth financial, operational, customer and vendor reports
- Effortlessly consolidate data from multiple companies, divisions and databases

sage 300 Intelligence Reporting

Get to grips with your data, and make faster, more informed business decisions

Sage 300 Intelligence Reporting is a flexible business reporting tool that integrates with your Sage 300 solution and allows for better insights into your business data.

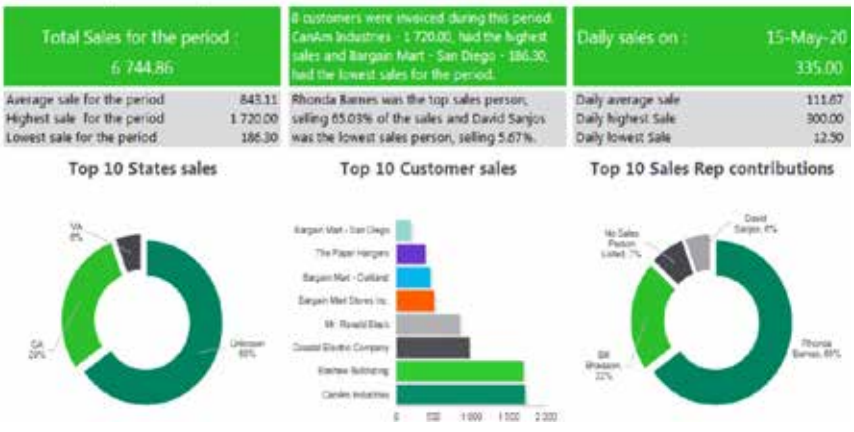
Intelligence Reporting gives you a holistic view of your business by seamlessly consolidating your data from Sage 300, reducing spreadsheet chaos, and improving collaboration across your business. With Intelligence Reporting, you can automatically run and distribute fully customizable reports in Microsoft® Excel®, so you spend more time analyzing the data, and less time locating and preparing it. You have the choice to either customize the ready-to-use reports or create new reports to suit your business unique requirements, ensuring that visibility of your information is always just a click away.

Reports are accurate and up to date, and allow you to see the data immediately, without having to export data or manually create reports. KPIs give you a pulse of your business, while drill-down capabilities allow you to see the data that makes up the numbers and have an impact on your decisions. You will also enjoy full control over your financial reports with a drag-and-drop Report Designer tool that is exclusive to Intelligence Reporting.

Let us help you succeed

Ninety-eight percent of Sage customers[1] rely on data to either support or aid in their decision-making processes. However, there's never enough time to sort through the waves of spreadsheets, presentations, reports, and databases to find and analyze the data needed to make the best decisions. Intelligence Reporting helps you come to grips with your business data, so you can make business decisions with confidence.

Sample Sales Flash Report for the period 01 Jan 2020 to 31 Dec 2020



[1] This statistic comes from a survey Sage conducted with our customers in 2015

Benefits

- Get to grips with your business data
- Experience in-depth analysis of your financials
- Be more efficient and productive with your time

"Our expectations have been exceeded in the way Sage Intelligence delivers critical business information from our Sage 300 system. We have converted weeks of repetitive work every month into a few hours. Now that's what I call a measurable return on investment."

Ravind Sukdeo, financial director, Bidfreight Port Operations

sage 300 Intelligence Reporting

Features and functions

Better insights for more informed business decisions
Analyze trends and monitor your business performance by getting a holistic view of your business, or drill down into the detail to get greater insights into the data that matters to you.

A tool you're already familiar with
Intelligence Reporting delivers reports in Microsoft® Excel®–the world's most popular reporting tool that you are already familiar with.

Save time with report automation
No longer will you have to export your data to Excel and report outside of Sage 300. Reports are linked to your data source.

Reports are ready to use
To run an out-of-the-box report that has already been formatted for you, all you need to do is select the information you want to report on. Additional reports are also available on an ongoing basis, and are easily imported through the Report Utility.

Reports are easy to customize
Need a specific report? Customize a ready-to-use report or simply create one from scratch with this flexible reporting tool.

Complete control over your finances
Easily drag and drop the building blocks of your financial layouts within the familiar interface of Excel, allowing you to take control of all the design aspects of your financial reporting layouts.

Software that suits your business's needs
Intelligence Reporting is scalable, meaning that you can add or remove users, companies, and reports to match your business's growing needs. This includes being able to report on multiple fiscal years, multiple budget sets, and multiple budget versions across all available account segments.

Complete control over the level of detail in reports
Easily filter your information to view your organization in different ways through flexible Reporting Trees and Report Groups.

Automated Report Distribution
Reports can be scheduled to be automatically distributed at any time to individuals or teams, through various formats and platforms.

The Report Utility makes it easy for you to access free additional reports
A constantly updated library of additional Sage Intelligence reports are now available on an on-going basis through our latest tool, the **Report Utility**. This means that you no longer have to wait an entire year to get new reports, or manually create reports you need from scratch.

The Report Utility will allow you to select the additional reports you would like to download, when you want to download them, and automatically imports them into your Report Manager module. All you need to do is **download the Report Utility** and follow the easy steps to select the reports you need to maximise the efficiency of your business.

Components

Report Viewer
The Report Viewer allows you to run out the relevant reports. It comes with basic filtering capabilities (filtering and changing of parameters) and drill-down functionality on existing reports.

Report Manager
The Report Manager allows you to author new reports (organizing, creating, and editing), filter and aggregate data, as well as create new reports with the standard data tables available. This tool also allows you to set permissions and security for reports.

Report Designer
This Excel add-in allows you to easily create and edit financial statements using a graphical "drag and drop" interface, giving you full control of your financial reports.

Connector module
The Connector module allows you to access and consolidate information from multiple sources. This means you can connect to more than one database at a time enabling you to do multicompany or multicurrency consolidations and create new data containers for specific customized reports on any part of your Sage Business Solution and/or any other data sources (ODBC compliant).

About Sage Asia

Sage Asia, a subsidiary of The Sage Group plc, provides businesses with a range of easy to use, secure and efficient business management software and services.

Sage is listed on the London Stock Exchange and is a constituent of the FTSE100 Index. With 13000 colleagues across 23 countries, Sage is the market leader for integrated accounting, payroll and payment systems, supporting the ambition of the world's entrepreneurs.

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Our Regional Presence

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